**CURRICULUM VITAE**

Rajesh Viprala

Address:

Flat 516,

Hima Sai Heights Apartments,

Jawahar Nagar,

RTC Cross roads,

Hyderabad – 500020

Mobile: +91-9121384560

Email ID: [vipralarajesh@gmail.com](mailto:vipralarajesh@gmail.com)

**Education Qualification:**

Aircraft Maintenance Engineering Diploma from V.S.M. Aerospace PVT LTD. Bangalore, India.

**Certication Course:**

GNIIT (Java & Oracle DBA) Diploma Course from NIIT

Business Analyst Certified Course

**Work Experience:**

1. Organization: VBLP TECH SOLUTIONS Pvt Ltd, HYDERABAD

Duration: From 1st January 2017 to Till Date

Designation: **Business Analyst & Business Development Manager**

Responsibilities:

As a Business Analyst I have prepared Business Requirement Document (BRD), Functional Requirement Document (FRD) and Change Request Document (CRD) according to the clients IT project requirements. It’s a dynamic role in terms of responsibility of entire project development and delivery.

As a Business Development Executive role it’s my responsibility to plan and apply strategies in identifying the clients for quick IT project approvals. In addition I have contributed in retaining previous clients for any future projects that matches with their requirement.

2. Organization: SYNERGY CONSULTING Pvt Ltd, Bangalore

Duration: From 1st March 2013 to 31st December 2016

Designation: **Business Analyst & Business Development Executive**

Responsibilities:

As a Business Analyst I have prepared Business Requirement Document (BRD), Functional Requirement Document (FRD) and Change Request Document (CRD) according to the clients IT project requirements. It’s a dynamic role in terms of responsibility of entire project development and delivery.

As a Business Development Executive role it’s my responsibility to plan and apply strategies in identifying the clients for quick IT project approvals. In addition I have contributed in retaining previous clients for any future projects that matches with their requirement.

**PERSONAL SKILLS:**

TEAM WORK: My contribution to the team members has always been positive and enjoyed team work.

MANAGING WORK TARGETS: I have achieved project targets on time which resulted in saving monetary loss, resources and scope creep.

ANALYTICAL SKILLS: Overcoming project risks, financial and competition in winning the project was always possible by using analytical skills at the right time.

STRATEGIES: Using external and internal analysis methods have helped long lasting company brand impression in industry and profits.

Hereby I am looking forward to work with you to improve business expansion and generate revenue.

Thanking you & Regards,

V.Rajesh